



MD Association of Appraisers, Inc.

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Estate and Business Planning

Benefits of Members of MAA

Developing and implementing a plan starts with simple guidelines. Knowledge of the framework, environment and objectives of a client is most essential. Armed with this information, we can work with the small business owner, the executive, and the employees to reach their business goals.

Rather than starting with a pre-packaged product, we bring our experience and expertise to the table. We confer with a client and their professional advisers to establish priorities, and to formulate a business plan. Indeed, it is this planning process that we offer, not a specific product.

Nothing is more critical to business performance than the problem of attracting, retaining, motivating, and rewarding top performing people. As a business grows, the Benefit Planning Incorporated team assists our clients in establishing priorities for employee and executive fringe benefits.

As a BPI client, you will be assisted in the design of a comprehensive program to help meet your company's objectives.

MAA is recommending to our membership the services that are available through Benefit Planning Incorporated located in the Hunt Valley, Maryland area. BPI will be able to assist our members in a variety of ways. Whether it is to implement a 401-K plan or to evaluate and recommend changes to an existing plan the associates at Benefit Planning are there to help. They also offer estate and business planning as well. Your contact person is Joe Flood, President of BPI. He can be reached at 410-527- 1292 ext.225 or by e-mail at flood_joe@nlvmail.com. Your contact will be returned within a 24-hour period. The following website link will explain in detail how BPI works with its clients and the variety of products and services it offers. Just follow the prompts once you have entered the website.

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Topics of Interest

- Succession Planning
- Retirement Planning
- Long Term Care Alternatives
- Protecting Your Income
- Supplemental Retirement Funding Options

To obtain copies of these and other topics of interest please visit our partnership website at: www.benefit-planning.net



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